



Supplying hygienic air conditioning since 1993

*A sister company of A.K. Air conditioners SARL - Lebanon*

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# MESSAGE FROM THE CEO



*“I would like to take this opportunity to thank all of our customers and employees for their support and for making the journey from 1993 very successful and fruitful.*

*I am confident that, with the help of our loyal customers and employees, the future will yet bring amazing experiences that will lead the company to further growth and success.*

*The company has been established in 1993 and since then it has been growing so fast to meet market requirements and yet for the past 26 years we come to prove ourselves year after year that we are leaders in this domain.*

*We are taking bigger responsibilities in bigger projects, which reflect directly the confidence our clients have in us and which is based on providing our clients with the best quality within budget and always being ahead of schedule.*

*We have opened an office in the Sultanate of Oman in 2016 and Eng. Toufic Abou Khalil has assumed the role of Managing director of the Omani branch.*

*I personally believe that knowledge has no limit and that is why my team and I are always attending worldwide seminars to come up with new ideas and technologies to meet clients requirements and improve on our internal quality control and business development systems.*

*On behalf of AWI LLC and A.K. Air Conditioner, I am grateful for your interest and encourage you to explore our services.”*

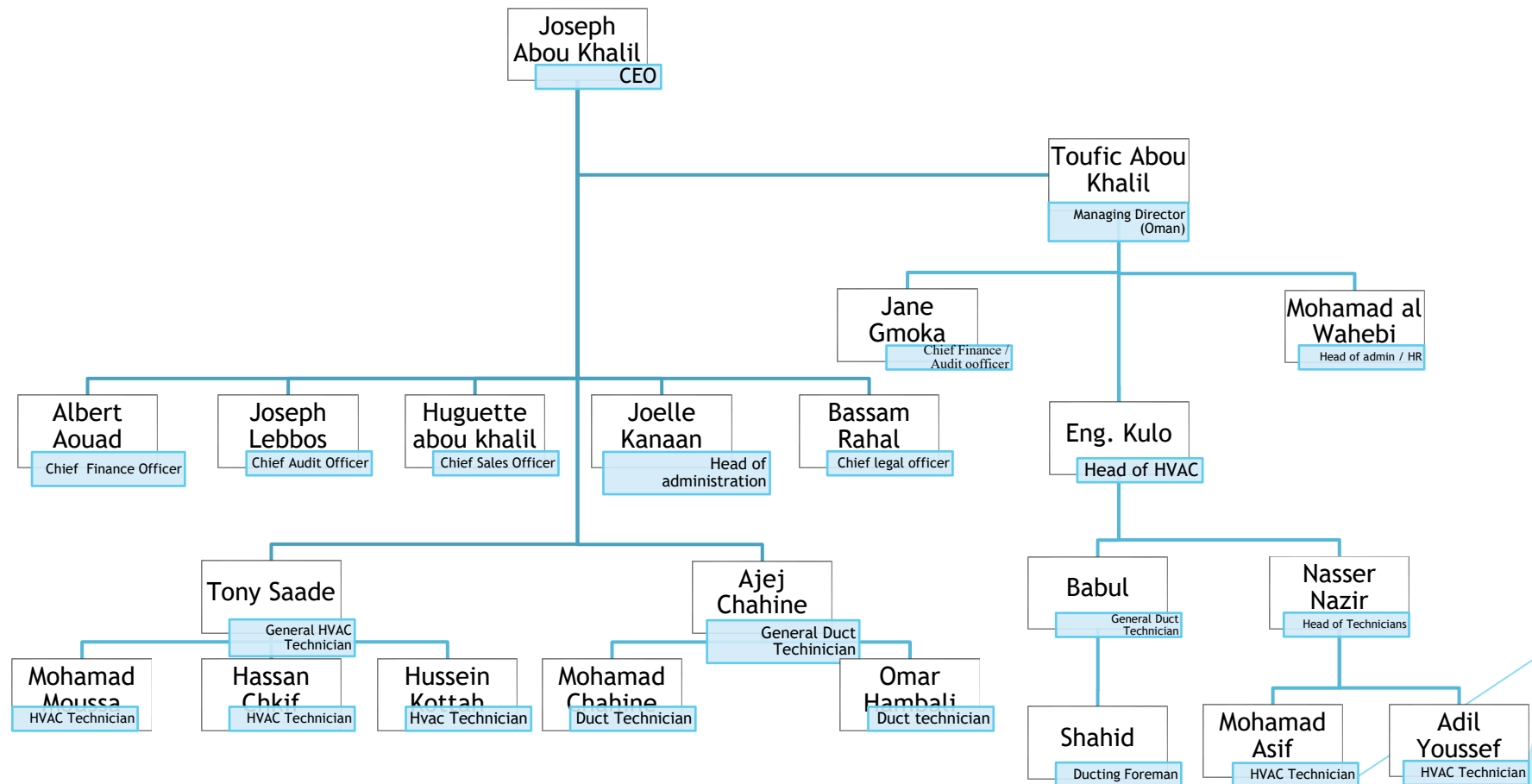
*Yours Truly,*

*Joseph Abou Khalil  
CEO - AWI LLC and A.k. Air Conditioners SARL*

# THE COMPANY

- ▶ AWI LLC is a company established in the Sultanate of Oman in 2016 and is a sister company of A.K. Air Conditioner, a Lebanese Company, having the air conditioning industry as its core business since 1993.
- ▶ We have built our reputable reputation through hard-working and delivering projects to a broad base of both public and private sector clients. To date, our expertise has been implemented in a wide range of large-scale developments in the recreation, hospitality, education, residential, banking and commercial sectors.

# Organization Chart



# SERVICES

- ▶ AWI provides all kinds of Engineering and Maintenance services related to HVAC works. Our product line constitutes of:
  - ▶ Residential Air conditioner (split ac units, floor-standing units, window ac units, portable ac, and dehumidifiers)
  - ▶ Light commercial (Cassette, Low/Middle/High ESP duct, and Ceiling and floor units)
  - ▶ Chillers system
  - ▶ VRF system
  - ▶ Cold rooms
- ▶ Our services range from design to installation, testing and commissioning, annual maintenance and servicing contracts and full after sales support.

# THE BRANDS

- ▶ PRESIDENT is a brand currently registered in the sultanate and is exclusive for AWI LLC.
- ▶ Our products are up to market standards and meet GSO 2530-2016
- ▶ Our products are 7+ stars AC units tested by the world well-known TUV Rheinland and SGS providing our clients with cost-effective solutions by reducing the yearly energy consumption by around 20 percent
- ▶ We are represented in Lebanon under the brand Mitsu-fuji for the past three decades

## PRESIDENT



# Annual Maintenance Contracts - Clients/Projects



+ many more private villas and buildings



# Recent Projects - Sultanate of Oman



ناپكو الوطنية  
napco national

- ▶ **Client:** Napco
- ▶ **Project name:** Napco Offices - Al fardan building
- ▶ **Location:** Ghala, Sultanate of Oman
- ▶ **Status:** Completed
- ▶ **Scope of works:** Design, Supply, Installation, Testing and Commissioning of VRF and DX-system along with necessary ducting works
  - ▶ VRF - 4 Indoors units (from 3 tons to 4 tons) connected to 2 Outdoor units
  - ▶ DX - 3 units (2 3 tons and 1 5 tons) along with a 2 tons split unit



# Recent Projects - Sultanate of Oman

- ▶ **Client:** Private
- ▶ **Project name:** Private Villa in Al Mouj
- ▶ **Location:** Muscat, Sultanate of Oman
- ▶ **Status:** On-going
- ▶ **Scope of works:** Design, Supply, Installation, Testing and Commissioning of VRF system and ventilation system
  - ▶ 13 Indoors units (from 1.6 tons to 4.6 tons) connected to 3 Outdoor units
  - ▶ 7 Exhaust fans along with necessary accessories



# Recent Projects - Sultanate of Oman

- ▶ **Client:** Star Industries and Trade LLC
- ▶ **Project name:** Warehouse Ventilation and Air conditioning
- ▶ **Location:** Rusayl, Muscat, Oman
- ▶ **Status:** Completed
- ▶ **Scope of works:** Design, Supply, Installation, Testing and Commissioning of the Ventilation and air-conditioning DX-systems
  - ▶ **Ventilation:**
    - ▶ 4 exhaust air fans (32000 m3/h)
    - ▶ 1 exhaust air fan (20000 m3/h)
    - ▶ 4 fresh air fans (20000 m3/h)
  - ▶ DX - 14 split units of 2 tons



# Recent Projects - Sultanate of Oman



- ▶ **Client:** Zenith Insurance Brokers LLC
- ▶ **Project name:** Villa Offices
- ▶ **Location:** MQ, Sultanate of Oman
- ▶ **Status:** Completed
- ▶ **Scope of works:** Design, Supply, Installation, Testing and Commissioning of DX-system
  - ▶ DX - 10 split units of 2 tons



# Recent Projects - Sultanate of Oman

- ▶ **Client:** ATIC OMAN LLC
- ▶ **Project name:** Warehouse Ventilation
- ▶ **Location:** Rusayl, Muscat, Oman
- ▶ **Status:** On-going
- ▶ **Scope of works:** Design, Supply, Installation, Testing and Commissioning of the Ventilation and air-conditioning DX-systems
  - ▶ **Ventilation:**
    - ▶ 2 exhaust air fans (37000 m<sup>3</sup>/h)
    - ▶ 2 exhaust air fans (8500 m<sup>3</sup>/h)
    - ▶ 4 exhaust air fans (1150 m<sup>3</sup>/h)
    - ▶ 2 fresh air fans (20000 m<sup>3</sup>/h)



# Recent Projects - Sultanate of Oman



- ▶ **Client:** Private
- ▶ **Project name:** Building in Mawaleh
- ▶ **Location:** Mawaleh, Seeb, Oman
- ▶ **Status:** Completed
- ▶ **Scope of works:** Supply, Installation, Testing and Commissioning of wall split units
  - ▶ 80 Wall Split units (2 tons - 160 TR)



# Recent Projects - Sultanate of Oman



- ▶ **Client:** Phoenix Development LLC
- ▶ **Project name:** Power Lounge Gym
- ▶ **Location:** Muscat Hills, Ghala Oman
- ▶ **Status:** Completed
- ▶ **Scope of works:** Supply, Installation, Testing and Commissioning of VRV FCUs and wall split units along with ducting works and ventilation system:
  - ▶ 3 Ducted Split units (2.6 tons each - 7.8TR) (*DAIKIN*)
  - ▶ 2 Wall Split Units (1.5 tons and 2 tons - 3.5 TR) (*PRESIDENT*)
  - ▶ 2 Exhaust fans along with necessary accessories



# Recent Projects - Sultanate of Oman



- ▶ **Client:** ASALA OF MIDDLE EAST
- ▶ **Project name:** EPC 3 Duqm Refinery off-site facilities
- ▶ **Location:** Duqm, Sultanate of Oman
- ▶ **Status:** Completed
- ▶ **Scope of works:** Supply, Installation, Testing and Commissioning of Floor standing AC units for three buildings
  - ▶ 15 Floor standing units (5 tons - 245 TR)



# Recent Projects - Sultanate of Oman



- ▶ **Client:** Zawawi Powertech Engineering LLC / AREMCON
- ▶ **Project name:** Construction of Overhead line in Haima - Camp
- ▶ **Location:** Haima, Sultanate of Oman
- ▶ **Status:** Completed
- ▶ **Scope of works:** Installation, Testing and Commissioning of wall mounted AC units for the whole camp
  - ▶ 214 Wall mounted units (2 tons - 428 TR)

# Recent Projects - Sultanate of Oman



- ▶ **Client:** SAIPEM / SAROOJ CONSTRUCTION COMPANY
- ▶ **Project name:** EPC 3 Duqm Refinery off-site facilities
- ▶ **Location:** Duqm, Sultanate of Oman
- ▶ **Status:** Completed
- ▶ **Scope of works:** Supply, Installation, Testing and Commissioning of Floor standing AC units for three buildings
  - ▶ 49 Floor standing units (5 tons - 245 TR)

# Recent Projects - Cont'd



# Recent Projects - Cont'd



- ▶ **Client:** SAIPEM / SAROOJ CONSTRUCTION COMPANY
- ▶ **Project name:** EPC 3 Duqm Refinery off-site facilities
- ▶ **Location:** Duqm, Sultanate of Oman
- ▶ **Status:** Completed
- ▶ **Scope of works:** Split and Cassette AC units with heat pumps
  - ▶ 355 Split units (1.5 and 2 tons)
  - ▶ 72 Cassette Units (4 tons)

# Recent Projects - Cont'd



# Recent Projects - Cont'd



- ▶ **Client:** Elecnor / Target LLC
- ▶ **Project name:** Water transmission system from Barka to Sohar
- ▶ **Location:** Barka, Sultanate of Oman
- ▶ **Status:** Completed
- ▶ **Scope of works:** Wall Mounted Split AC units
  - ▶ 60 Split units (1.5 and 2 tons)

# Recent Projects - Cont'd



- ▶ **Client:** SAROOJ CONSTRUCTION COMPANY
- ▶ **Project name:** Head Office
- ▶ **Location:** Ghala, Sultanate of Oman
- ▶ **Status:** Completed
- ▶ **Scope of works:** Wall Mounted Split AC units
  - ▶ 25 Split units (1.5 and 2 tons)



# Recent Projects - Cont'd



- ▶ **Client:** SYNERGY
- ▶ **Project name:** Head Office
- ▶ **Location:** Muscat, Sultanate of Oman
- ▶ **Status:** Completed
- ▶ **Scope of works:** Wall Mounted Split AC units
  - ▶ 5 Split units (2 tons)



# Recent Projects - Cont'd



- ▶ **Project Name and Client:** Al Khalili & Partners Marble factory - Head Office
- ▶ **Location:** Muscat, Oman
- ▶ **Status:** Completed

# Recent Projects - Cont'd

- ▶ Private Clients in Salahah:
  - ▶ 1000+ wall mounted split units

# Projects - Lebanon



- ▶ Scope of works: Chiller system - 9 units of 300 Tons (2700 TR)



# Projects - Lebanon

- ▶ **Municipality of Hadath**
- ▶ **Scope of works: Chiller system - 1 unit of 80 tons (80 TR)**



# Projects - Lebanon

- ▶ **Square Cafe Restaurant**
- ▶ **Scope of works: Package units - 6 units of 7.5 tons (45 TR)**



# Projects - Lebanon

- ▶ **Marc Chamoun - Residential buildings Monteverde**
- ▶ **Scope of works: 10 Buildings - (950 TR)**
  - ▶ DT Concealed - 300 units (1 Ton) , 100 units (1.5 Tons) - (450 TR)
  - ▶ DT Central units - 100 units (5 Tons) - (500 TR)



# Projects - Lebanon

- ▶ **KORAYTEM GARDENS**
- ▶ **Scope of works: DVM (Samsung) - 35 units of 5 tons (175 TR)**

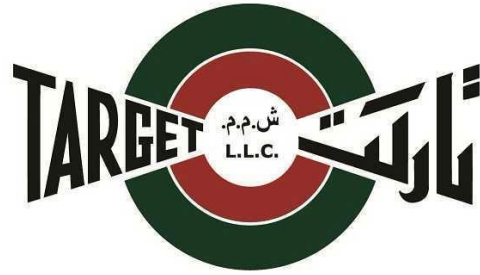


# Projects - Lebanon

- ▶ **FRANSABANK**
- ▶ **Scope of works: 6 branches - (119 TR)**
  
- ▶ **YARZE VILLA**
- ▶ **Scope of works: VRF System (DAIKIN) - (92 TR)**



# Clients



# Financial Partners

**Bank Audi**



# Presence

- ▶ **Head Office - Beirut, Lebanon**
- ▶ New Jdeideh, Zeidan Center, 1<sup>st</sup> Floor
- ▶ Beirut-Lebanon

- ▶ **Factory**
- ▶ Hadath, Sahit El Debbas, Dibco Bldg., Basement Floor
- ▶ Beirut-Lebanon

- ▶ **Store**
- ▶ Facing Wardieh Station, Old Saida Road, Hadath,
- ▶ Beirut-Lebanon

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- ▶ **Website:** <https://www.mitsu-fujielectric.com>
- ▶ **Landline:** 009615472594
- ▶ **Mobile:** 009613606237

- ▶ **Main Office - Muscat, Sultanate of Oman**
- ▶ Ghala Industrial Area, Bawshar, Muscat, Sultanate of Oman
- ▶ Muscat, Sultanate of Oman
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- ▶ **Website:** <http://awi-oman.com/>